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Motivating Staff

Today's increasingly competitive business world means that a highly motivated workforce is vital for any organisation seeking good results. Therefore, learning how to motivate others has become an essential skill for managers.

This highly participative course shows you how best to put effective motivational theories into practice to create and sustain a positive environment in the work place.

Course Content

What is motivation ?

Recognising needs

Assessing your behaviour

Improving communication

Creating a 'no-blame' culture

Winning co-operation

Motivating individuals and groups

Preventing de-motivation

Using the appraisal effectively

Empowering staff with good delegation

Motivating through change

Keeping motivation high

Exercises